



**Invest  
Uzbekistan**

## **Investment proposal: Establishment of a school compliant with International Baccalaureate (IB) standards**



### Industry: Public education

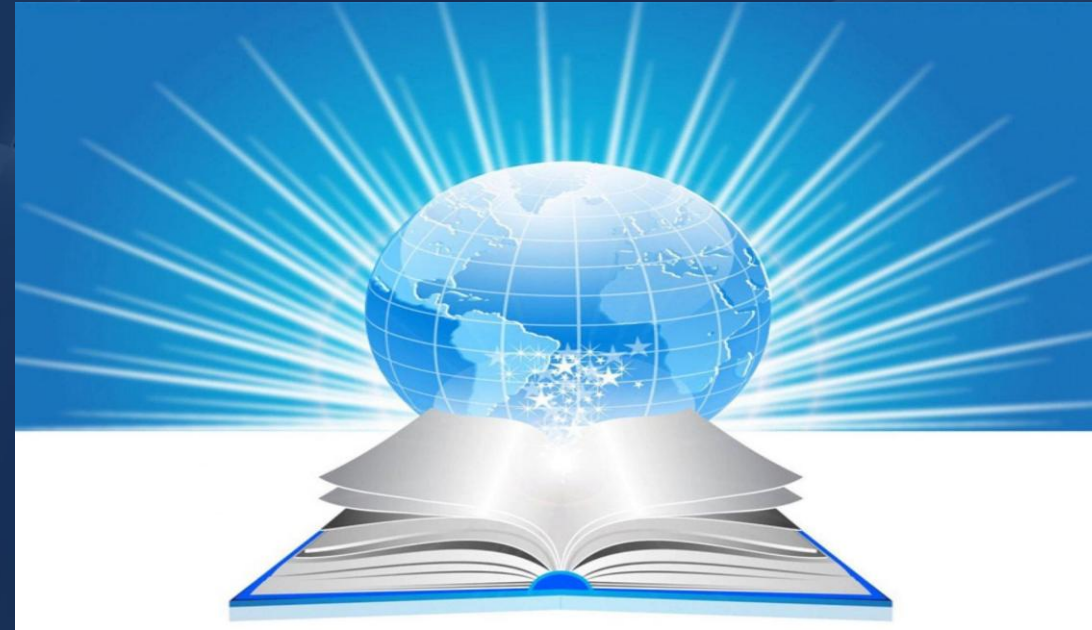
#### Why invest in education?

- ❑ *Quick payback.* New educational projects, unlike traditional ones, quickly shift from the product creation stage to the first sales.
- ❑ *State support for the industry.* In the next 3-4 years, Uzbekistan plans to increase preschool enrollment to at least 80% of children. For this, they are collecting with the involvement of the private sector. It is also planned to create kindergartens for 240 thousand places at the expense of budget funds, to create 112 thousand new student places in 58 modern schools in the regions with the involvement of IFI funds.
- ❑ *Long-term benefits.* Education is an investment in the future, and the more people receive quality education, the stronger the economy and society.

#### Demand

Schools in Uzbekistan are lacking 1.2 million student places, with the country's indicator being considered the largest among Central Asian states.

The IB program is renowned for its high level of academic preparation, critical thinking, and interdisciplinary approach. The school being established guarantees admission to the world's top 50 universities, creating an advantage in the education market and providing additional confidence for parents and students..



#### Project objective

The project provides for the creation of a school that provides education according to international IB standards (<https://www.ibo.org/>).

#### Project services

School and preschool education. Capacity: 600 student places. The school educates children from three to nineteen years old and provides certificates and diplomas of secondary education that meet the IB standards.

We strive to nurture a new generation of leaders ready for global challenges. We invite companies as potential investors.

#### Economic indicators:



**Cost:** 1,73 million USD



**Revenue:** \$ 2,7 million a year



**NPV:** ~ \$ 4,3 million



**IRR:** ~ 33,2%



**DPP:** 4,2 year

#### Project placement



Tashkent region	
Area	15 300 km <sup>2</sup>
Population	3,1 million

#### Project initiator

“Milestone International School” LLC



The project's revenue is generated from tuition fees for various levels of classes, ranging from elementary to bachelor's degree level.

The total annual revenue at the full capacity of the placement is 2.76 million US dollars.

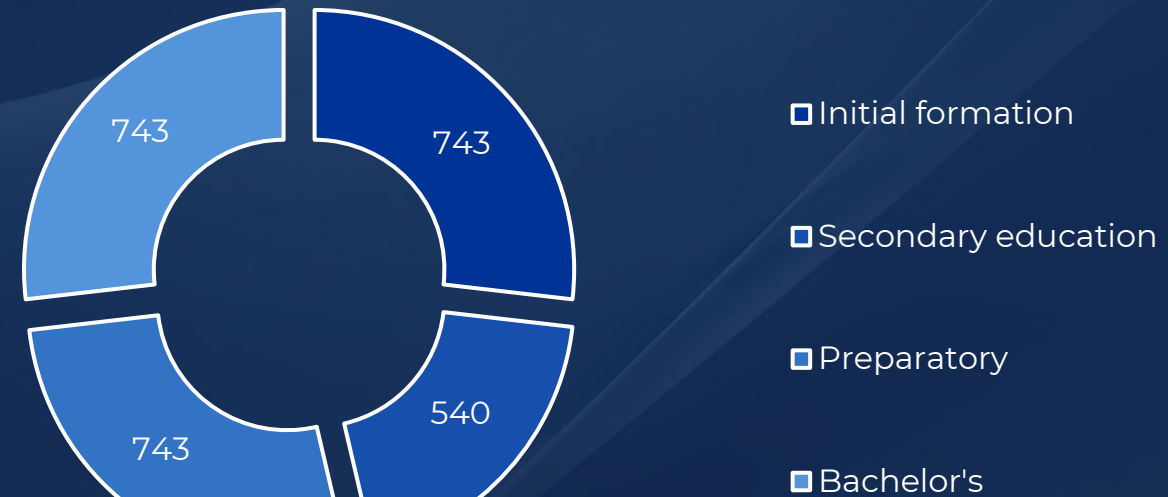
The main share of the project's operating costs is the salaries of teachers and school instructors.

The financing scheme presented in this presentation is preliminary.

The total cost of the project's financial and operational activities will be 1.56 million US dollars per year at full capacity.

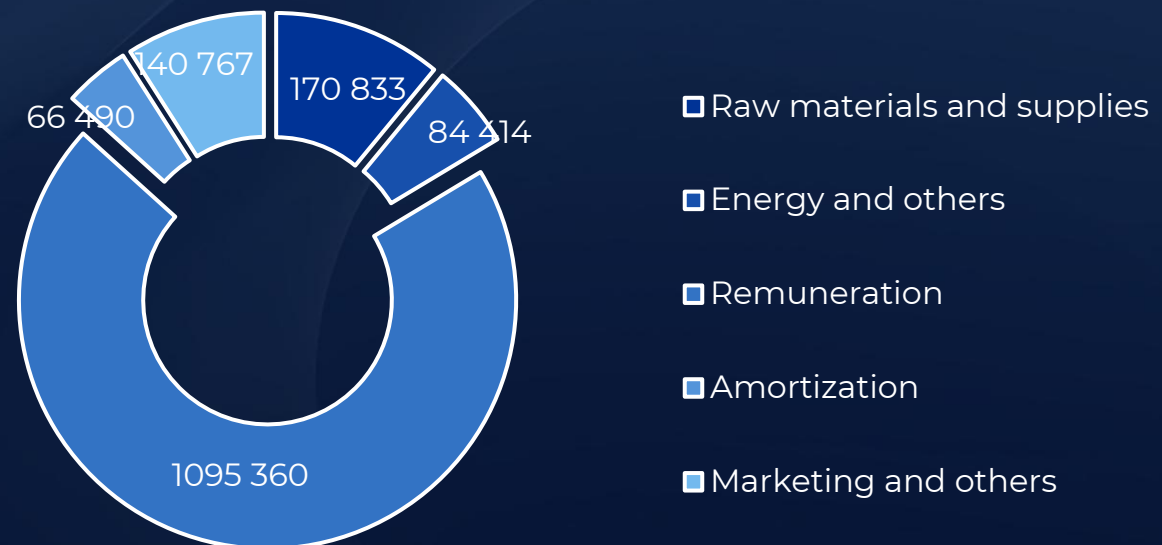
As evident from the calculation, the project demonstrates high operational profitability.

**Revenue** (thousand dollars)



**TOTAL SALE: \$2,67 million**

**Cost** (thousand dollars)



**TOTAL OPEX: \$ 1,56 million**

$(\$2,76 \text{ mln} - \$1,56 \text{ mln}) / \$1,56 \text{ mln} = \mathbf{76,9\%}$



The total cost of the project consists of a school building with the necessary landscaping, road, sports, and other infrastructure.

Currently, the construction work of the educational institution building has been completed by 80%.

It is necessary to involve the relevant furniture, equipment of the educational institution, etc., in the project.

As evidenced by the calculation, the project demonstrates high capital productivity.

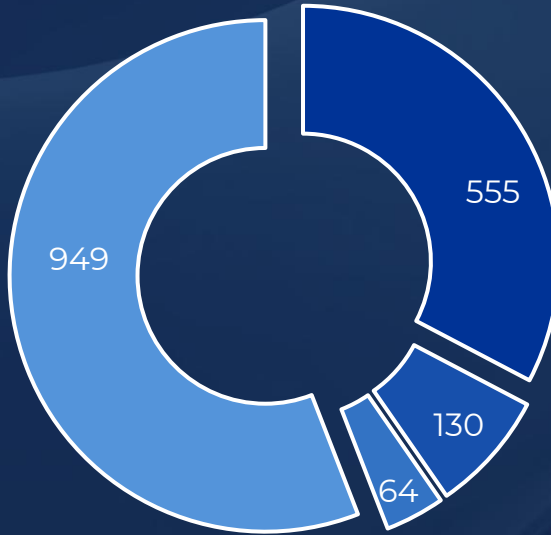
$(\$2,76 \text{ mln} / \$1,7 \text{ mln}) = \mathbf{1,6}$

To complete and commission the project, it is necessary to attract direct investments or loans based on their terms of provision.

The financing scheme presented in this presentation is preliminary.

The project financing structure will be determined after negotiations with the investor.

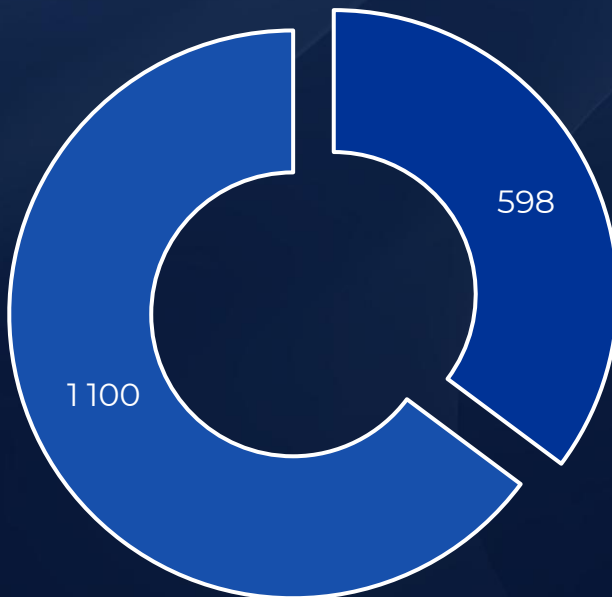
**Project cost (thousand dollars)**



- ▣ Construction and infrastructure
- ▣ Equipment and technology
- ▣ Other fixed assets
- ▣ Working capital

**TOTAL CAPEX: \$ 1,7 million**

**Financing plan (thousand dollars)**

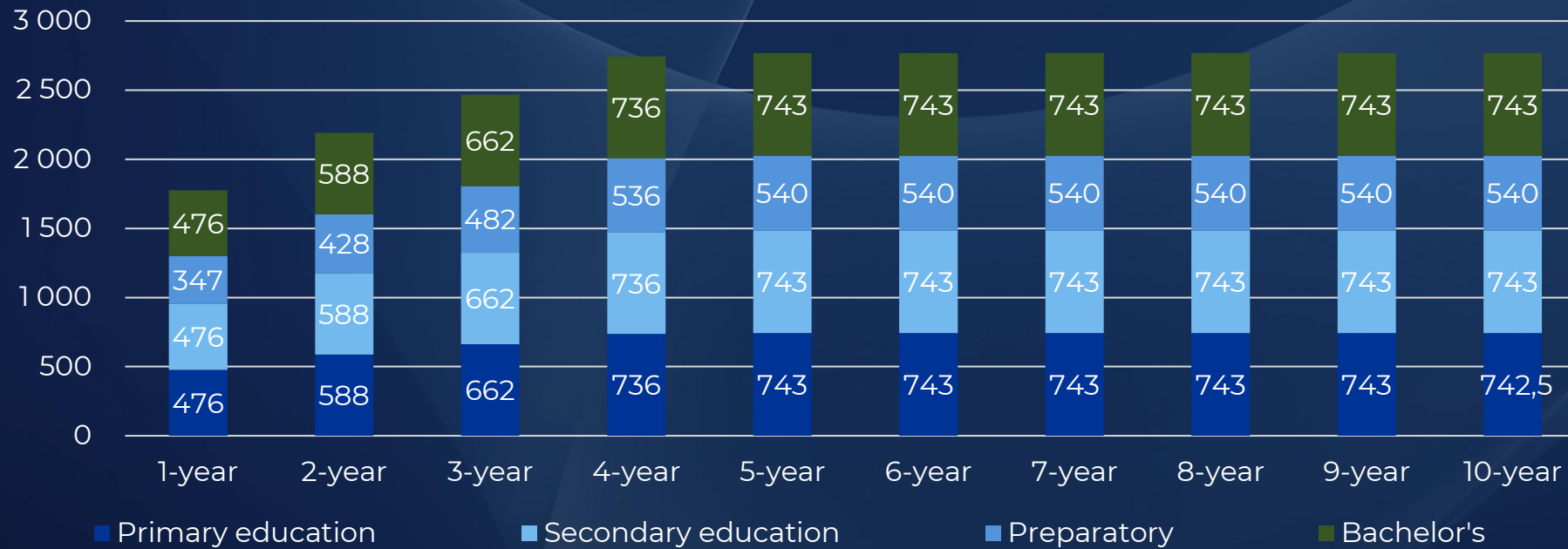


- ▣ Initiator funds
- ▣ Investments and loans

**TOTAL FINPLAN: \$ 1,7 million**



### Revenue (thousand dollars)

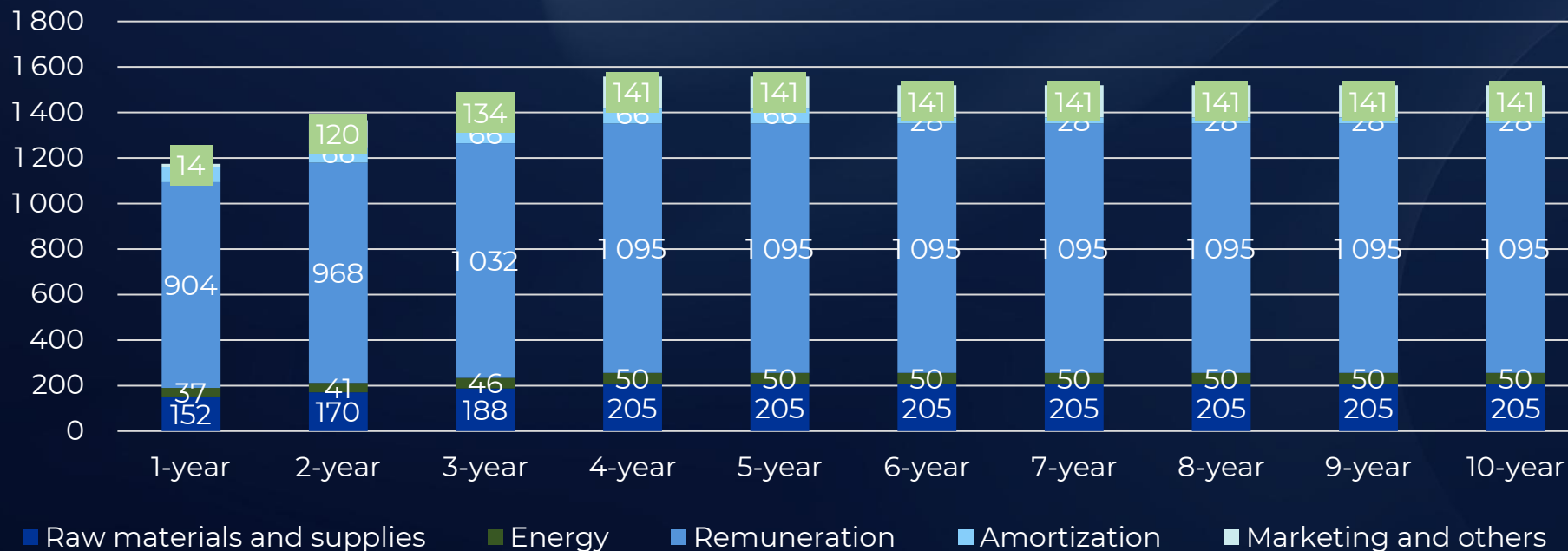


The project's revenue is generated from tuition fees for various levels of classes, ranging from elementary to bachelor's degree level.

The total annual revenue at the full capacity of the placement is 2.76 million US dollars.

At the same time, the project's capacity utilization has been conservatively estimated, taking into account its achievement by the fourth year of operation.

### Operating expenses (thousand dollars)



The main share of the project's operating costs is the salaries of teachers and school instructors.

All operating expenses will be determined based on market analysis on a competitive basis, and the saved amounts can be directed towards the company's own investments and bonuses to incentivize employees and outsourcing companies.



**Project financial indicators**  
*(10 year period)*

**Profitability** *(million.dollar)*

**Financial indicators**



- Cost: 1,73** million USD
- Revenue: \$ 2,7** million a year
- NPV: ~ \$ 4,3** million
- IRR: ~ 33,2%**
- DPP: 4,2** year

**The project demonstrates high profitability and market demand, which positions it as an attractive investment opportunity.**